

AOW

AFRICA OIL WEEK



IAGC Presentation

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Conference Director

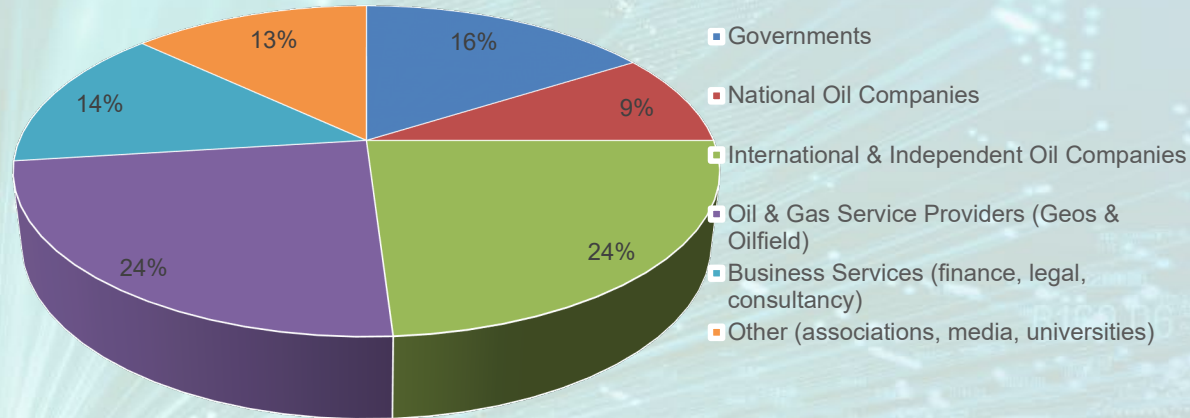
Africa Oil Week 2019



africa-oilweek.com

WHO ATTENDS

Overall attendee breakdown (1,530 total)



Tier 1 – Operators review

- 135 senior attendees from 21 African NOCs
- 103 senior attendees from IOCs (BP, ENI, Exxon, Shell, Total) – 39 of which are Country Manager, VPs and above
- 267 senior attendees from Independent Oil Companies (170 of which are Country Manager, VPs and above, 37 of which are C-level, 25 of which are CEOs)

Stats overview

Highlights

- 1,530 attendees
- 80 countries
- 14 Ministers of Petroleum/Energy/Resources

ABOUT AFRICA OIL WEEK

AOW's customer proposition is as the premier networking event for Africa's upstream Oil & Gas licensing, exploration and production

AOW is a key transaction platform which drives new business from both a B2G and B2B perspective. It is the most prominent and trusted platform in the world for companies looking to raise capital for new ventures and infrastructure, and attracts the those who looking to develop and expand their business portfolios in Africa.

What an you expect at AOW?

Content: A mix of high level panel discussions and presentations, break out content for interactive discussions and more focus on Future Energies and Gas.

- Access to exclusive bidding rounds
- Ministerial meetings
- Prospect forum and national showcases

Exhibition: A bigger and more prominent exhibition space and presence from NOCs, IOCs and Independents

General attendee/participant mix: IOCs, NOCs, Independents continue to be the most important sectors for AOW clients (exhibitors, delegates and sponsors) – continue focussing on adding value for these sectors

WHO WE ADDRESS

Africa Oil Week 2018 experienced its most successful event to date. We hosted:

- Most successful pan Africa pros for geo physical companies
- The opening of 4 Bidding rounds
 - Ghana
 - Madagascar (Announcement)
 - Gabon (Announcement)
 - Republic of the Congo
- 12 National country showcases
- Wells to watch and drilling programme presentations
- Ministerial and VIP Symposium which hosts every NOC from across the continent looking for upstream partners
- 20 Independent Prospect presentations
- The first ever live CNBC Finance in Oil and Gas broadcast

MINISTERIAL ATTENDANCE

 **1,500+**
DELEGATES

 **180**
VIPS

 **80**
COUNTRIES REPRESENTED

 **690**
ORGANISATIONS

 **400+**
C-SUITE/
DIRECTORS

 **82**
EXHIBITORS

 **44**
SPONSORS

14 Ministers attended:

Hon Minister **Jeff Radebe**
Minister of Energy,
Department of Energy,
Republic of South Africa

Hon Minister **Dr Emmanuel Ibe Kachikwu**, Minister of State for Petroleum Resources – Federal Republic of Nigeria

Hon Minister **Aimé Ngoi-Mukena**, Minister of Hydrocarbons – Democratic Republic of the Congo

Hon Minister **Thierry Tanoh**, Minister of Petroleum, Energy and Renewables – Republic of Cote d'Ivoire

Hon Minister **Jean-Marc Thystère Tchicaya** Minister of Hydrocarbons – Republic of the Congo

Hon Minister **Abara Mahamadou**, Directeur de Cabinet du Ministre, Ministry of Petroleum–Republic of Niger (Deputy Minister)

Hon Minister **Abdirashid Mohamed Ahmed** Minister of Petroleum and Mineral Resources – Federal Republic of Somalia

Hon Minister **Tom Alweendo** Minister of Mines and Energy – Republic of Namibia

Hon Minister **Pascal Hounangni Ambouroue**, Minister of Oil and Hydrocarbons – Republic of Gabon

Hon Minister **Azhari Abdalla Abdelgader** Minister of Petroleum & Minerals – Republic of Sudan

Hon Minister **Fafa Saryang** Minister of Petroleum and Energy – Republic of The Gambia

Hon Minister **Irene Muloni** Minister of Energy and Mineral Development – Republic of Uganda

Hon Minister **Leopold Mboli Fatran** Minister of Mines – Central African Republic

Hon Minister **John-Peter Amewu** Minister for Energy – Republic of Ghana

 **45**
MEDIA PARTNERS & SUPPORTERS

 **9**
OFFICIAL SOCIAL FUNCTIONS

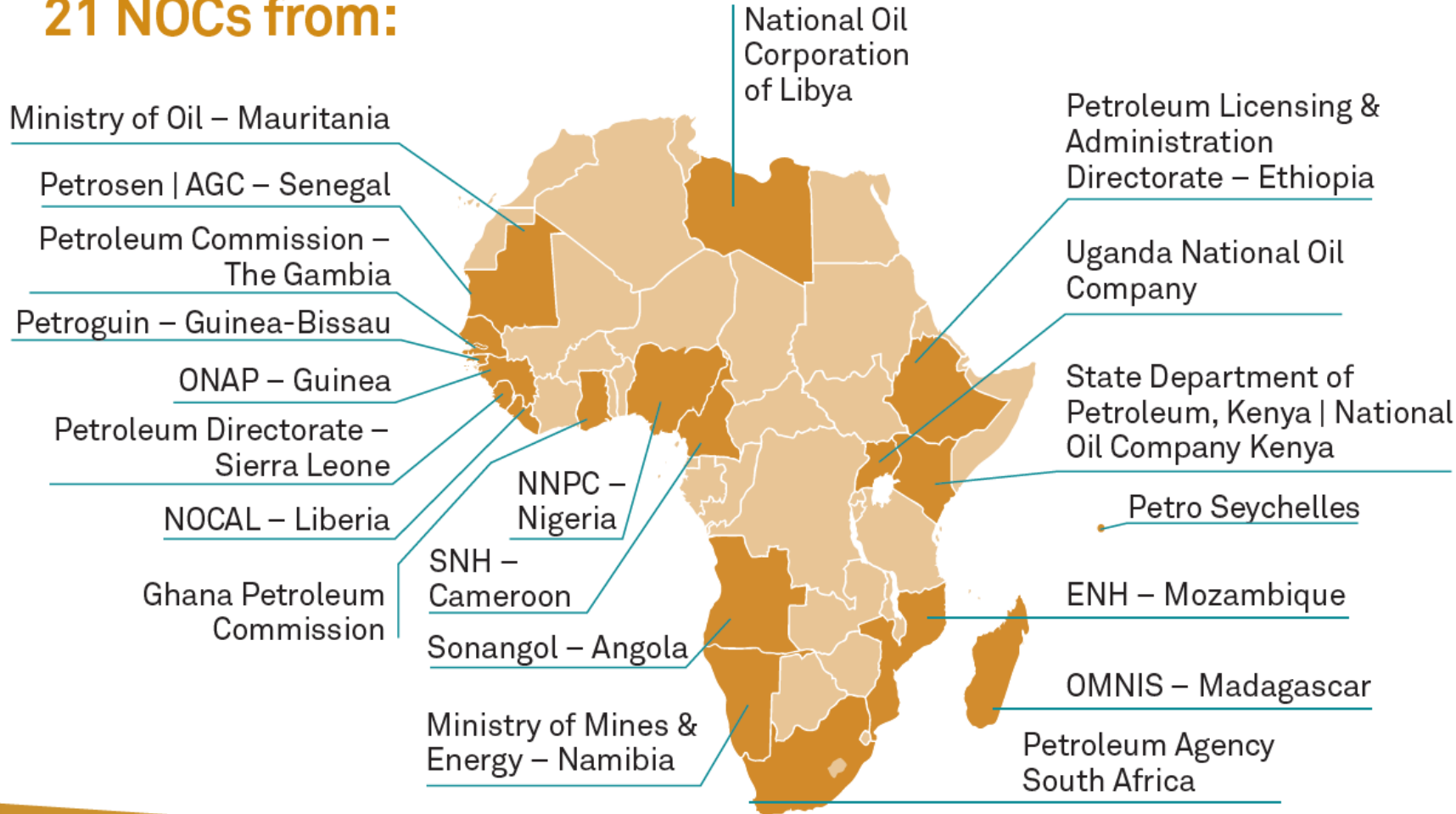
 **250+**
1-2-1 MEETINGS

 **110**
MEDIA

 **1,256**
CONNECTIONS THROUGH EVENT APP

NOCs IN ATTENDANCE

21 NOCs from:



2018 SPEAKERS

200+ Speakers, including:

Dr. Fatih Birol
Executive Director,
International Energy Agency

Dr Carlos Lopes
Former Executive Secretary
of United Nations Economic
Commission for Africa

Cath Norman
Managing Director, FAR Ltd

John Simpson
World Affairs Editor, BBC

John D Hofmeister
Former CEO and President,
Shell Oil & CEO, Citizens for
Affordable Energy

Luca Bertelli
Chief Exploration Officer, Eni

Paul McDade
CEO, Tullow Oil

Wale Tinubu
Group Chief Executive,
Oando PLC

Nikki Martin
International Association of
Geological Contractors

Kent Logsdon
Principal Deputy Assistant
Secretary, Bureau of Energy
Resources, US Department
of State

Olivier Mussat
Chief Investment Officer, IFC

Mahawa Kaba Wheeler
Director for Women, Gender
and Development, African
Union



WHO ATTENDS: KEY JOB TITLES

Exploration & New Ventures

- Chief Exploration Officer, **ENI**
- VP Exploration, **Equinor**
- Head of Exploration, **Galp**
- Exploration Director, **Impact**
- VP Exploration Portfolio & New Business, **Shell**
- Director Exploration, **Total**
- Head of Global New Ventures, **Petronas**
- Vice President, New Ventures, **Total**

Technical

- Chief Technical Officer, **Lekoil**
- Head of Geoscience, **Oryx Petroleum**
- Technical Director for Africa, **Total**
- Principal Geologist, **Africa Energy Corp**

Business Development & Commercial

- Business Development Manager, **Chevron**
- Head of Business Development, **Perenco**
- Director of Business Development, **Sasol**
- Contract Management & Commercial Officer, **NAMCOR**

Finance & Investment

- Head of Investor Relations, **Oando**
- Group Head of Mergers & Acquisitions, **Tullow**
- Head of M&A, **Wintershall**
- Senior Specialist, M&A, **Qatar Petroleum**
- Head of Investor Relations, **Ophir Energy**
- Chief Finance Officer, **Orca Exploration**
- Chief Finance Officer, **Wentworth Resources**

Policy & Public Affairs

- Policy Government Public Affairs Manager, **Chevron**
- Vice President for Public Policy & Government Affairs, **Kosmos Energy**
- Senior Government Relations Advisor, **Shell**
- Public & Government Affairs Manager, **Exxon**

Legal

- General Counsel, **Seplat**
- Associate General Counsel, **Tullow**
- General Counsel, **Neptune Energy**

Governing Members

- BGP
- CGG
- Ion
- PGS
- Shearwater
- Spectrum Geo
- TGS

Industry Partners

- Tullow
- Chevron
- Total
- ExxonMobil
- Shell
- Woodside
- Anadarko
- Eni
- BP

TESTIMONIALS

“It was without a doubt one of the best conferences that I have attended for the industry anywhere. I’m certainly taking away a lot of information and perspective that came from the content and presenters. To say it was all well done is at best an understatement.”

John D. Hofmeister, Former CEO, Shell

“General comment on the presentations - it was better this year having panel conversations than companies giving their standard pitch.”

Geoff Callow, Head of Investors Relations, Ophir Energy

“We enjoyed the conference in 2018 and the format and level of support provided means we will now focus on our investment in AOW moving forward”

Nina Bowyer, Partner HSF

“The conference, all of it (organisation, logistics, operations, content, participants) were excellent. I learnt a lot while catching up with lots of old friends and meeting some really impressive people.

Tony Paul, Permanent Local Content Committee, Energy Sector, Govt of Trinidad & Tobago

“I am sure I echo other participant's view that this was one of the best conferences I have attended in recent years.”

Olu Ogunfowora, Partner, Argentil Capital Partners Limited

“I think it’s my 6th or 7th time attending and this one was by far the best, especially congratulations on keeping everyone on time, including ministers.”

Olivier Mussat, Chief Investment Officer, IFC

“Thank you for giving me the opportunity to make a presentation to the Prospect Forum. Right after my presentation, there were more than 10 oil companies and about twenty service companies that want to come to Niger”

Hamani Boube, Director of Exploration & Production, Ministry of Petroleum - Niger



THANK YOU